

Dennis Raisich

Full-stack AI leadership: strategy, governance & delivery

Delegate the thinking, never the understanding.

📍 Neuhausen am Rheinfall, Schaffhausen (Switzerland) 📅 born 1988 📞 +41 79 609 39 98

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Full-stack AI lead with a business-first mindset: I identify where AI creates measurable value, then design, build, and ship the complete system, meaning data model, pipelines, agents and application. I also coach the teams that use it.

Institutional AI

SME to enterprise
systems for the company, not
for individuals

Strategy

through to production
use-case definition, build, cost
efficiency

Adoption

**through change
management**
rollout, training, daily practice

Data first

foundation before model
readiness, governance, data
residency

📁 EXPERIENCE

• VP Growth, Amnis Treasury Service AG 07/2025 to present · Zurich

Fintech: FX & international payments for SMEs amnistreasury.com ↗

- Built and shipped AI systems end-to-end: KYB automation (around 80% less manual work for the compliance team), voice call agents, custom MCP servers and multi-agent workflows with tool use, including data model, RAG and backend pipelines
- AI strategy & governance for the leadership team: prioritised the use-case portfolio, decided build-vs-buy, set the guardrails, GDPR-compliant EU data flows and LLM evaluation before anything ships
- Rolled out Anthropic tooling to 60 employees company-wide, with governance, training and coaching, until working with AI became daily practice
- Automated core business processes end-to-end; ran AI workshops for the investors and their portfolio companies; amnis was regarded there as the most AI-mature company

• Owner, MySCALES / Scales GmbH 02/2023 to present · Zurich

E2E AI: strategy, delivery, adoption myscales.ch ↗ maji.q.ch ↗

- Own product majiq, an AI due-diligence platform for M&A: from data room to shareable DD report in hours instead of months
- Voice AI implemented: customer support, reception, sales and customer onboarding
- AI strategy and use-case definition, compliance assessments (GDPR, Swiss FADP, EU AI Act) and implementation through to the running application
- Cost transparency as the precondition for ROI: AI spend attributed per use case and team, then agent running costs reduced through model choice, caching and token economics
- Custom AI applications, data and AI readiness, plus AI engineering implementation inside development teams
- AI workshops and team enablement; AI due diligence for investors

• Board Member, Daita AG 2023 bis 06/2026 · Wollerau SZ

Data & AI consultancy daitatech.com ↗

- Board mandate at a consultancy for large corporates: data governance, data platforms and data products; banking and life sciences

• Business Area Lead / Extended Management, Consulteer 02/2021 to 03/2023 · Zurich

promoted from Business Unit Manager (built one unit from scratch)

- P&L responsibility for two business areas and led 40+ people: consultants, tech experts, sales, recruiting; banking, pharma, manufacturing
- Offered the position of Chief Sales Officer before leaving

• Key Account Manager, GULP Schweiz AG (Randstad) 07/2018 to 01/2021 · Zurich

- B2B IT services for insurers, banks, pharma; C-level stakeholders, contract negotiations

✦ CORE SKILLS

Strategy & governance · AI strategy · use-case definition & prioritisation · EU AI Act & Swiss FADP · build-vs-buy & vendor selection · sovereign AI & data residency · AI enablement & company-wide rollouts

Cost & ROI · AI cost transparency · usage and use-case attribution · ROI measurement · cost-efficient agent architecture · model and token economics

Building & running · Agentic AI · multi-agent systems · RAG & context engineering · MCP server development · voice AI · LLM evaluation & guardrails · full-stack AI engineering

🛠️ PLATFORMS & STACK

AI platforms · AWS (Bedrock) · Microsoft Azure (AI Foundry) · Google Cloud (Vertex AI) · Anthropic · OpenAI

Data & backend · Supabase / Postgres · BigQuery · relational data modelling · Cloudflare · Vercel

Automation · n8n · Make · Zapier · custom agent workflows

🎓 EDUCATION · LANGUAGES

B.Sc. Industrial Engineering · RWTH Aachen University

Languages · German (native) · Russian (native) · English (full professional)

Certificate · Professional Scrum Master I (Scrum.org, 2020)